



IDC-USA

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Ecklund Leysath joins IDC-USA

Indianapolis, Ind.— The departure of Operations Manager Tracy Huntsman resulted in a number of managerial changes and appointments at IDC-USA. In a meeting with the entire IDC-USA staff, President & CEO Jack Bailey announced a number of new appointments.

The biggest surprise was the naming of Ecklund Leysath as Inventory and Procurement Manager. Leysath was a leading player in the management team at Capitol Bearing in Round Rock, TX. She holds a bachelor's degree in industrial distribution from Texas A&M; a university known for one of the premier distribution programs in the country. A Texas native, Leysath was employed at Capitol for twelve years.

"I am extremely pleased to have Ecklund join the IDC management team," said Bailey. "Her strong background in the distribution side of the supply chain will make her a valuable asset to our organization."

There is a strong connection between IDC-USA and Capitol Bearing. Capitol is one of the member-owner companies of IDC-USA. "J.W. Latham (CEO of Capitol) was a true Texas gentleman," stated Bailey. "He called me and said Ecklund had requested his permission to explore the position at IDC. He told me he hated the possibility of losing her, but would never stand in the way of a person trying to grow their career. You have to admire a guy like that."

Another surprising move was Bailey's announcement that Customer Service Manager Lara Robertson was promoted to Distribution Center Manager. Robertson has been with IDC-USA for twelve years and is a favorite among IDC distributors. "It never ceases to amaze me," Bailey reflected. "When our distributors are in town for their shareholders' meeting, I will introduce Lara and she gets a standing ovation every time. Lara started as an order picker twelve years ago and has worked her way through the company. I can't think of an employee more committed to this company and our distributors. She really wanted this job and she has certainly earned it."

It was also announced that Customer Service Representative Michelle Lucas was being promoted to Customer Service Supervisor. Her promotion was strongly endorsed by Lara Robertson. "Michelle has really done a great job since coming to the IDC. She has taken so much off my plate and will do a great job in leading our CSRs," commented Robertson. As Customer Service Supervisor, Lucas will report directly to Todd Carroll, National Sales Manager. Bailey also reported that warehouse employee Tammy Miedel would be moved to the Customer Service Department as a CSR. Jimmy Stumpf will remain as Warehouse Group Leader.

When asked about the mass overhaul in operations, Bailey replied, "We hated losing Tracy Huntsman and he hated leaving. When you lose a key person like that and you're growing like we are, you have to step back and look at the big picture. It took a lot of time to put all of these pieces of the puzzle together, but I think we have really put ourselves in a position to accommodate the growth and our member-owners' needs."

Established in 1988, the IDC-USA is a member-owned purchasing and national marketing cooperative of independent distributors of industrial bearing, power transmission and industry related products. The cooperative currently consists of over 225 distribution locations in 42 states and over \$1 billion in annual sales. The IDC-USA's Distribution Center, IDC University, and Corporate Offices are headquartered in Indianapolis, Indiana.